

# A RESEARCH DRIVEN DIGITAL MARKETING AGENCY

#### **TRUSTED BY**

















# ABOUT US

Viralchilly was founded in 2017. We are a results-driven Digital Marketing Agency that uses SEO, Performance Marketing, Meta/Google ads Services, and Web Development Services to help SaaS, e-commerce, digital, and IT companies acquire more customers, increase conversion rates, and increase revenues.

We have helped companies like Canva, Adobe, Keyword Tool, PharmEasy, Wondershare, and many more. Also, handled 200+ projects for 3 well-known agencies in the USA, Australia, and Germany.

We are ranked as Top Rated Plus on Upwork, with over 142 successful projects, which speaks volumes about our expertise.

# Why Trust VIRALCHILLY?

**Our Achievements** 

Let The Numbers Speak For Themselves!

70+
Customers

5000+
Bloggers Approached

**40+** 5 Star Reviews

**523+**Coffee Sessions Done

# **AWARDS**

















# **FEATURED IN**















# Got Featured in SILICON INDIA MAGAZINE

# ViralChilly

recognized by STARTUP Magazine as

# THE BEST JAIPUR STARTUP TO WORK FOR – 2020

An annual certification of 'The Best Jaipur Startup to Work For' not only represents the glory of companies offering a world class, inspiring work place in Jaipur, but also recognizes the futuristic businesses disrupting the market trends.

Nandini

Managing Editor

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# VIRALCHILLY

FRAMING FUTURE OF DIGITAL MARKETING

carch Engine Optimization (SEO) is doing the rounds as the best marketing strategy on which businesses can settle upon to reach out to their targeted audiences and ameliorate its online presence. This process in fact plays an intrinsic role in executing the various tactics of Digital Marketing. This sterling marketing tactic however is overly disorganised. Although a voguish approach, it many times fails to meet the expectations of the seekers or customers. This gap impacted the functionality and behaviour of SEO to a ureat extent.

This glitch enticed the attention of an enthusiastic visionary, Prince Kapoor who sat his sight on mitigating the polarity that existed between the clients and the providers. He laid the foundation of a traiblizing SEO agency, ViralChilly, an innovative marketing firm that has been leveraging the power of market research and performance-driven methodologies to craft the best fitting digital marketing solutions to meet the demand of clients in the most optimal way.

The company is dealing with SEO Audits, Guest Posts. Content Marketing and Blog commenting. It is endeavouring to have dexterity on omni channel marketing, Search Engine Optimization and Paid online advertisements. All its business activities stride towards creating efficacious marketing strategies that succours its clients to focus on their core processes.

"The digital marketing space is quite opportune for companies like us to create a disruption and think up modernistic marketing set of tactics that work for the overall development of the business who intend to improve their stature in the ecosystem. As I have spent years in this domain I could understand the way digital marketing requirements are to be mer. I incorporate my knowledge and expertise to build ViralChilly and draft the best SEO and other digital marketing solutions," narrated Prince Kapoor, Founder & CEO, ViralChilly.

FRINCE KAPOOR, FOUNDER & CED

MAY- 2020

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Prince Kapoor, Founder & CEO, ViralChilly

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# Got Featured in BUSINESS CONNECT INDIA

## VIRALCHILLY

Boosting Brand Visibility with the Performances of Loyal Employees "Targeting to Triple Our Growth In A Year"

"Human first, Work later. A happy employee is always the most loyal employee."

This is what the Marketing Director of ViralChilly Kavita Paliwal believes in. With this thinking, Kavita attracts the perfect talent for her company and is aiming to double the headcount by 2022 end. This full-grown Digital Marketing agency witnesses the passion of Kavita who could be credited with the exposure ViralChilly has today.

Going with the same motto, Prince too conveys a beautiful message, "Make humans the center of your services and you'll never have to worry about sales."

One of the results of these thoughts and sincere efforts is that the employees here love their job. ViralChilly's expertise lies in Fully Managed SEO, Blogger Outreaching, SEO Audits, Paid Ad Campaigns.

### VIRALCHILLY

Boosting Brand Visibility with the Performances of Loyal Employees "Targeting to Triple Our Growth In A Year"

December 14, 2021 in Lounge interview, Company of The Year 2021





# **Vision**

At ViralChilly, we dream of a digital world where creativity and strategy mix like your favorite smoothie. We see a future where even the little guys can rock the digital stage. We're the pioneers of clever thinking, not deep pockets.

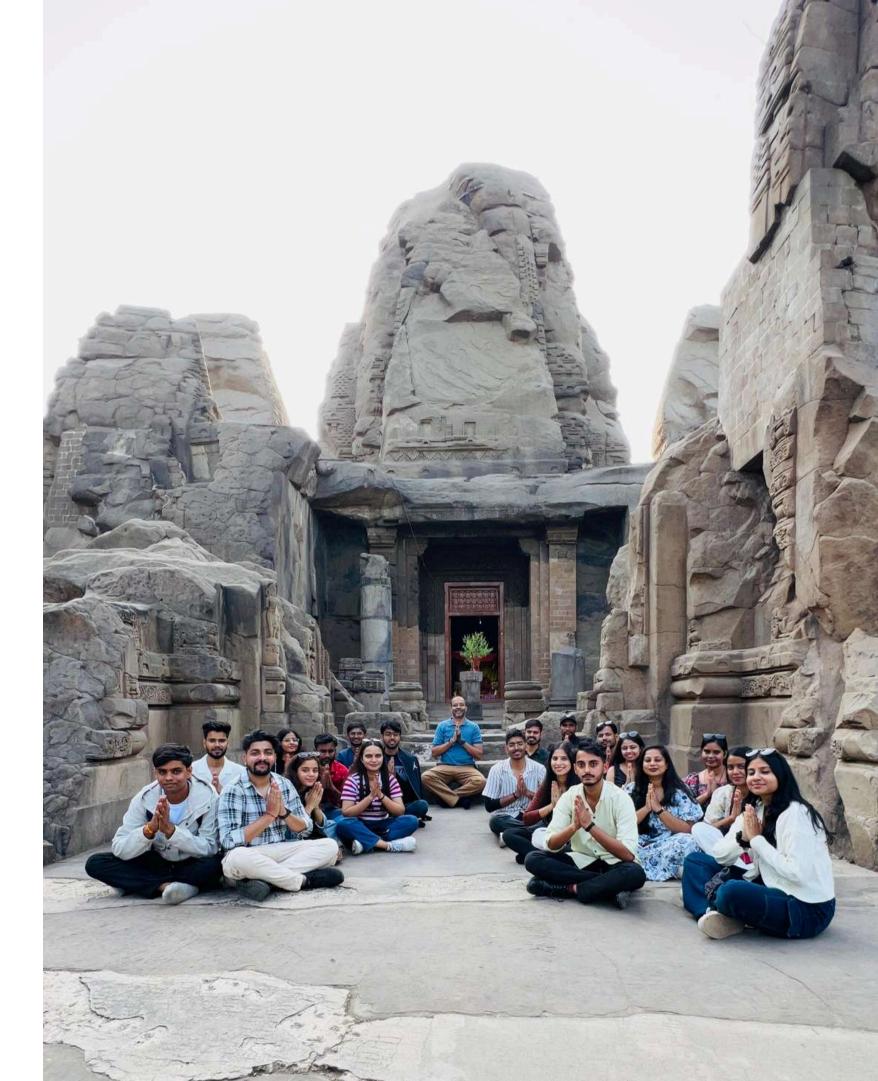
Our vision is a world where every day's a party, where our team and clients celebrate each victory together. Together, we're painting a bright future where awesome results are just the start of the adventure.



# **Mission**

Here at ViralChilly, we're all about making your brand the coolest digital sensation. We don't guess; we use data. It's not just about selling; it's about creating superhappy customers. Outsmarting the competition, not outspending them, is our game.

And we're on a mission to make every day feel like the weekend, both for our team and our clients. We're fueled by one promise: 'Your success is our jam'.



# **Our Values**

#### **Client Success**

At Viralchilly, we put our clients first, always. Our core value begins with a relentless focus on our clients' success. Their triumphs are the cornerstone of our business. Happy clients are the best kind to work with, and it's not enough for us to just do great work; we aim to celebrate the incredible achievements we can accomplish together!

### Respect

We trust each other and love challenging the status quo. We're a fantastic team, and we know it.

Individually, we're capable of more than we imagine, and when we join forces, there's almost nothing we can't achieve. We believe in one another, but we also believe in pushing each other to be even better.

#### **Teamwork**

Teamwork makes the dream work at Viralchilly. We believe that great achievements are the result of effective collaboration. We value diverse perspectives, and together, we're stronger and more creative.

### Culture

We're in the business of making Mondays and every other day suck less. It's kind of our thing. Our workspace is all about fun, support, and interaction. We foster a collaborative environment where creativity thrives, and the best ideas rise to the top.

## **Transparency**

We accentuate the positive and eliminate the negative. Whether it's in our client interactions or internal communications, we understand that the best decisions stem from having all the data available – the good, the bad, and even the "WTF?" Every client and team member should be well-informed, sharing the complete picture so that we can quickly fix failures and wholeheartedly embrace successes.

# Our Services



# Facebook Ads

Facebook/Instagram Ads help you acquire new customers fast.



**SEO** 

One-stop solution for all SEO needs



# Google Ads

Helps businesses gain greater visibility on Google



# Web Development

Professional looking websites designed for you

# KEY DIFFERENTIATORS



#### **DIFFERENTIATOR #1**



#### **DIFFERENTIATOR #2**

We have generated over 10 million monthly organic traffic visitors for our clients. We have greater experience than random agencies.

We power two well-known SEO agencies based in the US. All their SEO work is outsourced to us. Needless to say, we ensure no compromise in quality and volumes.

ViralChilly improves and executes
Managed SEO, Link Building, Content
Marketing, Keyword Research, SEO
Audits, Guest Posting, WordPress
Development and Reputation
Management for businesses that sell
directly to consumers, SaaS, and IT.
When you work with us, you will
receive everything you need to
scale
and grow.



### **DIFFERENTIATOR #3**

As one of our clients put it, "We are the kind of agency that has a lot of persuasive evidence of previously done work and a verifiable personal profile on multiple locations on the web (proof of personal SEO"). All of our case studies and reviews can be verified on Upwork, Clutch, and LinkedIn.

# Read what people say about working with us

#### Ivan Jason Averion

#### CANVA

I've worked with Prince for around 3 years. He has helped with our company's local growth in India. Prince is very hardworking and gets the job done. He asks the right questions to make sure everything is clear. He delivers excellent output. Anyone would be lucky to be working with Prince.



# Stevijn De Jong

#### STILLIO

Working with Prince for over a year now, I know that besides being a real pro at SEO, he also has good judgment, transparent reporting, and clear communication in both English and Emoji. We enjoy continuing to work with him and the ViralChilly team.











# Read what people say about working with us

## **Mukul Agarwal**

#### **ETUTORWORLD**

It is rare to come across talents like Prince. Have been working with Prince and his Viralchilly team since 2018 and it's been a great journey so far. His ability to deliver within the set targets is unmatched. Happy to say that we have more than 150 guest posts with great results for my Etutorworld website. I wish him all the best for his future.



## Victor Queiroz

#### VIV EUROPE

We had an exceptional experience working with ViralChilly. Their expertise in SEO has improved our online presence. The team is professional, knowledgeable, and responsive, always going above and beyond to meet our needs. We highly recommend Viral Chilly to anyone looking for topnotch SEO services. Thank you for your outstanding work!











# Read what people say about working with us

## **Karl Zaharopoulos**

STUDIOHAWK

Prince and his Viral Chilly team have been absolutely fantastic for all of our business needs. They've been able to support us with everything we've needed over the last 4–5 years. Highly recommend Viral Chilly to anyone thinking of using the services!



# Pieter Limburg

VIV EUROPE

Amazing work by the Viral Chilly team. They deliver on time and exactly what was agreed to. We will be working together for a long time.











# GET A SNEAK-PEAK TO OUR WORLD

BE A PART OF OUR CULTURE. FROM WEEKLY TEAM ACTIVITIES TO MONTHLY TEAM LUNCHES, WE HAVE A LOT GOING ON.































